



WAQAS AZIZ

— TARGET: SALES & MARKETING —

EDUCATION

Preston University | Multan, Pakistan

Computer Sciences , BACHELORS 2010-2014

EXPERIENCE

Smart Union LLC | Abu Dhabi UAE

RELATIONSHIP MANAGER CONSUMER FINANCE 2024-TILL DATE

Providing Consultancy to the customers. Recommending the customers there desired product and providing them cards according to their needs. Finding potential customers through Telemarketing and Cold calling. Focused to Achieve given target and goals.

The Bank Of Punjab | Multan Pakistan

RELATIONSHIP MANAGER CONSUMER FINANCE 2019-2023

Providing Consultancy to the customers; Contact customers to persuade them for Potential sales. Recommending the customers there desired product and making there wish possible; Solving issues of customers and providing them best services and after services as much as possible. Focused to Achieve given target and goals.

HOMESRUS,LLC | Ras Al-Khaima UAE

CUSTOMER SERVICE EXECUTIVE 2018-2019

Providing Consultancy to the customers; Handling SOP (Store Operating Procedures) . Solving Issues of the customers; Looking after the deliveries and scheduling them accordingly as needed; Taking care of the complaints if any being registered. Maintaining a happy & healthy relationship with the customers.

Apparel Group (Skechers),LLC | Dubai UAE

SALES ASSOCIATE 2016-2017

Providing Consultancy to the customers; Handling SOP (Store Operating Procedures) . Solving Issues of the customers; Maintaining Store VM; Taking care of the complaints if any being registered; Opening and Closing store POS without any error. Maintaining a happy & healthy relationship with the customers.

Shamim & Co(Pepsi Cola Bottlers) | Multan Pakistan

SALES OFFICER 2014-2016

Providing Consultancy to the customers; Contact customers to persuade them for Potential sales; Managing the the team under my Supervision; Solving issues of Market; Focused to Achieve given target and goals; Keeping track of Market. Situation; Maintaining stock level at distribution all the time.




CONTACT

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Living place: Abu Dhabi, UAE







ABOUT ME

Highly motivated Sales Associate with extensive customer service and sales experience. Outgoing sales professional with track record of driving increased sales,improving buying experience and elevating company profile with target market.Circulate among potential customers or travel by foot.

SKILLS

MS Excel 
Spoken English 
MS Office 
Presentation 

HOBBIES

 Movies  table tennis  music
 Travel  photography  reading